



AETA INTERNATIONAL TRADE SHOW

August 5 - 6, 2020 Greater Philadelphia Expo Center, Oaks, PA.

2020 AUGUST ADVANCE BOOTH SPACE CONTRACT FORM

Booth Space Assignment

Contracts will be assigned space on a first-come, first-served basis. One booth number will be assigned per contiguous block of booth space.

Cancellations

Booth space **cancelled or reduced after December 31, 2019** will result in forfeiture of all monies paid to date. Cancellation before December 31, 2019 will incur a 50% non-refundable charge on booth space. All cancellations must be received in writing.

Mail Today

Return this form, and payment via email to: admin@aeta.us, or mail to:

AETA
295 East Swedesford Road, #347
Wayne, PA 19087

Questions?

Contact AETA
(215) 320-3888
admin@aeta.us

Company Profile

Company Name: _____

Company Name for Directory Listing: _____

Street Address: _____

City: _____ State/Country: _____ Zip: _____

Phone: _____ Email: _____

Website: _____

AETA Manufacturer or Distributor Member? Yes No (you must be an AETA Manufacturer/Distributor member to exhibit)

Contact Information

Contact Name: _____ All show information will be sent to this individual.

Street Address: _____

City: _____ State/Country: _____ Zip: _____

Phone: _____ Email: _____

Booth Space Fees

Booth space is sold in 10' x 10' increments. The minimum booth space size is 10' x 10'. Bulk Rate applies to booths 500 sq. ft. or larger. Booth package includes (per 10' x 10' space): one (1) black skirted 6-foot table (Other sizes available. Contact AETA prior to April 30, 2020.); two (2) folding chairs; one (1) wastebasket; a 7" x 44" company identification sign; (2) complimentary registrations for staff. The basic rate includes overnight security, general lighting and heating/air conditioning (on show days). Electric and booth furnishing options will be available for purchase separately. **NOTE: You must be an AETA Manufacturer/Distributor Member to exhibit.**

STANDARD BOOTH RENTAL RATE

Valid with contract and payment in full submitted **after January 1, 2020**

(100 – 400 sq. ft.)

\$ 1,050 per 10' x 10' space

(500 sq. ft or more)

\$ 950 per 10' x 10' space

NON-PROFIT STANDARD BOOTH RENTAL RATE

Valid with contract and payment in full submitted **after January 1, 2020**

(100 – 400 sq. ft.)

\$ 840 per 10' x 10' space

(500 sq. ft or more)

\$ 760 per 10' x 10' space

****NOTE: Non-profit exhibitors must submit an electronic copy of W-9 with contract****

Company Name: _____

Booth Space Fees, continued

When possible, booth assignments will remain the same as the August 2019 show. Please mark preference:

I would like same booth location. Booth # _____

I would like to move location. Booth Request:

1st Choice: _____ 2nd Choice: _____

Booth configuration required (ex: 20' x 20'):

_____ feet by _____ feet

Number of 10' x 10' booths purchased: _____

(NOTE: Booth assignments will be confirmed once a completed booth contract and payment in full is received.)

Total

\$ _____

Booth Electric

Outlets, electric at booth

(Note: Each outlet is 10 amps/1,200 watts)

Total Number
of Outlets:

Rate:

\$ 95 per outlet by July 5, 2020

\$125 per outlet after July 5, 2020

Total:

\$ _____

New Product Showcase

New Product Showcase

(Note: Each showcase is 2' x 3' section of a skirted table)

Total Number
of Showcases:

Total:

\$100 per showcase by July 5, 2020

\$125 per showcase after July 5, 2020

\$ _____

Mannequins

Mannequin(s)

Total Number
of Mannequins:

Total:

\$100 per mannequin by July 5, 2020

\$125 per mannequin after July 5, 2020

\$ _____

Female Mannequins: Calf peg qty: _____ Foot peg qty: _____

Male Mannequins: Calf peg qty: _____ Foot peg qty: _____

Sponsorships and Advertising

AETA Trade Show sponsorships and advertising are a great opportunity to get your name in front of Trade Show attendees.

I would like information on the Sponsorship Program **or**

I would like information on Trade Show Directory Advertising **or**

I would like to purchase a Sponsorship Program (select below):

I would like to purchase Trade Show Directory Advertising (select below):

WIFI Sponsor \$ 4,000

Lanyard Sponsor \$ 3,500

Mane Event Reception \$ 3,000

AETA Lounge \$ 2,500

Charging Station \$ 1,500

Website Listing \$ 500

Wine & Cheese Reception \$ 250

Coffee Break \$ 250

Mobile App Contact AETA to reserve

Full Page Black and White Ad \$ 250

Full Page Color Ad \$ 450

Inside Front Cover, Color Ad \$ 850 (Contact AETA to reserve)

Inside Back Cover, Color Ad \$ 850 (Contact AETA to reserve)

Back Cover, Color Ad \$ 1,000 (Contact AETA to reserve)

Advertising Total

\$ _____

Sponsorship Total

\$ _____

Name: _____

Email: _____

Company Name: _____

eBooth ProfileAbout Us Description (150 word max.) _____

_____**Product Categories (Check categories that apply to your business)**

- | | | | | |
|--|--|--|---|---|
| <input type="checkbox"/> 1 – Accessories | <input type="checkbox"/> 30 – Boot Tips/Caps | <input type="checkbox"/> 62 – Giftwrap & Accessories | <input type="checkbox"/> 90 – Luggage | <input type="checkbox"/> 120 – Stable/Stall/Ranch Equipment |
| <input type="checkbox"/> 2 – Animal Healthcare | <input type="checkbox"/> 31 – Bridlework | <input type="checkbox"/> 63 – Gloves | <input type="checkbox"/> 91 – Machinery/Hardware | <input type="checkbox"/> 121 – Stall Supplies |
| <input type="checkbox"/> 3 – Animal Therapy | <input type="checkbox"/> 32 – Browbands | <input type="checkbox"/> 64 – Golf Cars | <input type="checkbox"/> 92 – Media | <input type="checkbox"/> 122 – Stationery/Note Cards |
| <input type="checkbox"/> 4 – Antiques | <input type="checkbox"/> 33 – Brushes | <input type="checkbox"/> 65 – Greeting Cards | <input type="checkbox"/> 93 – Merchandise Display | <input type="checkbox"/> 123 – Stirrups |
| <input type="checkbox"/> 5 – Apparel - Jeans | <input type="checkbox"/> 34 – Buckets/Feeders | <input type="checkbox"/> 66 – Grooming Products - Animal | <input type="checkbox"/> 94 – Novelty Items | <input type="checkbox"/> 124 – Store Equipment |
| <input type="checkbox"/> 6 – Apparel - Australian | <input type="checkbox"/> 35 – Buckles | <input type="checkbox"/> 67 – Grooming Products - Human | <input type="checkbox"/> 95 – Packaging | <input type="checkbox"/> 125 – Strap Goods |
| <input type="checkbox"/> 7 – Apparel - Canine | <input type="checkbox"/> 36 – Business Services | <input type="checkbox"/> 68 – Handbags | <input type="checkbox"/> 96 – Paper Products | <input type="checkbox"/> 126 – Sunglasses |
| <input type="checkbox"/> 8 – Apparel - Casual Sport | <input type="checkbox"/> 37 – Calendars | <input type="checkbox"/> 69 – Hardware/Trim | <input type="checkbox"/> 97 – Personal Care | <input type="checkbox"/> 127 – Supplements |
| <input type="checkbox"/> 9 – Apparel - Childrens | <input type="checkbox"/> 38 – Candles | <input type="checkbox"/> 70 – Headwear | <input type="checkbox"/> 98 – Pest Control | <input type="checkbox"/> 128 – Sweats/Athletic Wear |
| <input type="checkbox"/> 10 – Apparel - Country | <input type="checkbox"/> 39 – Candy | <input type="checkbox"/> 71 – Headwear - Accessories | <input type="checkbox"/> 99 – Publications | <input type="checkbox"/> 129 – Synthetic Footing |
| <input type="checkbox"/> 11 – Apparel - Dressage | <input type="checkbox"/> 40 – Chaps | <input type="checkbox"/> 72 – Headwear - Australian | <input type="checkbox"/> 100 – Racks and Trees | <input type="checkbox"/> 130 – T-Shirts |
| <input type="checkbox"/> 12 – Apparel - English | <input type="checkbox"/> 41 – Christmas Ornaments | <input type="checkbox"/> 73 – Headwear - English | <input type="checkbox"/> 101 – Retail Aids | <input type="checkbox"/> 131 – Tack - English |
| <input type="checkbox"/> 13 – Apparel - Horse | <input type="checkbox"/> 42 – Dog Accessories | <input type="checkbox"/> 74 – Headwear - Western | <input type="checkbox"/> 102 – Rider Healthcare | <input type="checkbox"/> 132 – Tack - Nylon |
| <input type="checkbox"/> 14 – Apparel - Leather | <input type="checkbox"/> 43 – Dog Healthcare | <input type="checkbox"/> 75 – Helmets | <input type="checkbox"/> 103 – Riding Underwear | <input type="checkbox"/> 133 – Tack - Western |
| <input type="checkbox"/> 15 – Apparel - Outerwear | <input type="checkbox"/> 44 – Dog Treats | <input type="checkbox"/> 76 – Herbal Products | <input type="checkbox"/> 104 – Rodeo Equipment | <input type="checkbox"/> 134 – Textile Care Products |
| <input type="checkbox"/> 16 – Apparel - Square Dance | <input type="checkbox"/> 45 – Dressage Equipment | <input type="checkbox"/> 77 – Home Décor | <input type="checkbox"/> 105 – Saddle Pads | <input type="checkbox"/> 135 – Toys |
| <input type="checkbox"/> 17 – Apparel - Weather | <input type="checkbox"/> 46 – Embroidery/Screen Printing | <input type="checkbox"/> 78 – Hoods | <input type="checkbox"/> 106 – Saddle Stands/Totes | <input type="checkbox"/> 136 – Trailers |
| <input type="checkbox"/> 18 – Apparel - Western | <input type="checkbox"/> 47 – Engraving | <input type="checkbox"/> 79 – Horse Boots | <input type="checkbox"/> 107 – Saddles - Australian | <input type="checkbox"/> 137 – Training/Schooling Equipment |
| <input type="checkbox"/> 19 – Apparel - Women | <input type="checkbox"/> 48 – Equipment | <input type="checkbox"/> 80 – Horse Feed | <input type="checkbox"/> 108 – Saddles - English | <input type="checkbox"/> 138 – Travel Boots |
| <input type="checkbox"/> 20 – Apparel - Work | <input type="checkbox"/> 49 – Farrier Supplies | <input type="checkbox"/> 81 – Horse Treats | <input type="checkbox"/> 109 – Saddles - Western | <input type="checkbox"/> 139 – Trophies/Awards |
| <input type="checkbox"/> 21 – Artwork | <input type="checkbox"/> 50 – Fence Products | <input type="checkbox"/> 82 – Information Services | <input type="checkbox"/> 110 – Safety Products | <input type="checkbox"/> 140 – Trunks/Accessories |
| <input type="checkbox"/> 22 – Artwork/Sculpture | <input type="checkbox"/> 51 – Foods | <input type="checkbox"/> 83 – Jeans | <input type="checkbox"/> 111 – Safety Vests | <input type="checkbox"/> 141 – Vests |
| <input type="checkbox"/> 23 – Associations | <input type="checkbox"/> 52 – Footwear - Accessories | <input type="checkbox"/> 84 – Jewelry | <input type="checkbox"/> 112 – Security Products | <input type="checkbox"/> 142 – Videos/DVD/CD |
| <input type="checkbox"/> 24 – Bareback Riding Pads | <input type="checkbox"/> 53 – Footwear - English | <input type="checkbox"/> 85 – Knives | <input type="checkbox"/> 113 – Sheepskin Products | <input type="checkbox"/> 143 – Walking Sticks |
| <input type="checkbox"/> 25 – Bedding | <input type="checkbox"/> 54 – Footwear - Rubber | <input type="checkbox"/> 86 – Leather Care/Therapy | <input type="checkbox"/> 114 – Socks | <input type="checkbox"/> 144 – Whips/Crops |
| <input type="checkbox"/> 26 – Belts/Handbags/Wallets | <input type="checkbox"/> 55 – Footwear - Safety | <input type="checkbox"/> 87 – Leather Craft | <input type="checkbox"/> 115 – Software | |
| <input type="checkbox"/> 27 – Bits | <input type="checkbox"/> 56 – Footwear - Shoes | <input type="checkbox"/> 88 – Leather Wholesale | <input type="checkbox"/> 116 – Souvenirs | |
| <input type="checkbox"/> 28 – Blankets/Sheets | <input type="checkbox"/> 57 – Footwear - Western | <input type="checkbox"/> 89 – Leg Protection | <input type="checkbox"/> 117 – Sports Psychology | |
| <input type="checkbox"/> 29 – Books/Magazines | <input type="checkbox"/> 58 – Footwear - Work | | <input type="checkbox"/> 118 – Sportswear | |
| | <input type="checkbox"/> 59 – Furniture | | <input type="checkbox"/> 119 – Spurs | |
| | <input type="checkbox"/> 60 – Games | | | |
| | <input type="checkbox"/> 61 – Gifts | | | |



Continued from page 3

Company Name: _____

Payment

SUMMARY OF ITEMS ORDERED (from page 2)

Booth Space Fees	\$ _____
Booth Electric	\$ _____
New Product Showcase	\$ _____
Mannequins	\$ _____
Sponsorship	\$ _____
Show Directory Advertising	\$ _____
TOTAL AMOUNT DUE	\$ _____

Full payment must be submitted with contract. Contracts received without appropriate payment will not be processed.

U.S. TOTAL ENCLOSED \$ _____

PAYMENT TYPE:

Check (payable to AETA) Credit Card Wire Transfer (additional fees apply; contact admin@aeta.us)

Credit Card Information: MasterCard VISA American Express (CVV code is 4 digits on front) Discover

Card Number: _____ Exp. Date: _____ CVV: _____

Name on Card: _____

Signature: _____

Address for Cardholder: _____

City: _____ State/Country: _____ Zip: _____

CONTRACT SUBMISSION AND AUTHORIZATION:

By signing and submitting this contract, your company agrees to AETA's booth space assignment procedure and with the 2020 AETA Show exhibit terms and conditions contained on the AETA website at www.aeta.us. The undersigned agrees to abide by all policies, requirements, restrictions and rules & regulations for exhibitors as set forth in this agreement or as may be designated by Management or the Greater Philadelphia Expo Center. Failure to abide by such policies will result in the forfeiture of all monies paid or due. Management under the terms of this agreement. The Exhibitor cannot assign or transfer this contract to another company.

Signature: _____ Date: _____